



NORTH HAMPSHIRE INTERNATIONAL TRADE CENTRE

FACT SHEET: Advice & Guidance

NHCCI's International Trade Centre can offer advice and guidance to companies that would like to start exporting or that want to develop their existing export business. We can also advise businesses wishing to import.

This advice and guidance can be obtained by telephone or by a personal visit to the ITC in Basingstoke. We are also ready to visit a company's own premises for an initial discussion, and a first visit is always free of charge. If we feel that a company could benefit from more focused individual help, we may suggest an exploratory consultation with our main international trade partner, UK Trade & Investment, who have a range of government-backed international trade services at their disposal.

The International Trade Centre's library in Basingstoke contains many useful publications, including

- Croner's Reference Book for Exporters
- Croner's Reference Book for Importers
- Incoterms 2000
- H M Customs & Excise Integrated Tariff of the UK
- The American Export Register

as well as information, with contact details, about individual export markets.

The NHCCI is a member of the Wessex International Trade Team, a group of export services providers for Hampshire businesses that includes

- Portsmouth and South East Hampshire Chamber of Commerce & Industry
- Southampton and Fareham Chamber of Commerce & Industry
- Hampshire County Council
- European Information Centre

The team meets regularly to review the effectiveness of services already available, and to decide what new services could be offered to Hampshire exporters.

For further information, contact the International Trade Centre on tel: 01256 352275, fax: 01256 479391, e-mail: internationaltrade@nhcci.co.uk